



2017

RACK  
RATE SHEET



Changes made from 2016 rates –

- ✓ Rates frozen though minor adjustments in mid & green seasons at Mara Camp
- ✓ Mid – season has been expanded to include all of July and Xmas period.
- ✓ Circuit discount has been increased to 10%
- ✓ We have included a range of fixed Special Offers for 2017
- ✓ Walking Wilderness safari rate reduced on fly camp night by 50%



## Rack Rates – 2017

Per Person per night* <small>including Conservancy fees</small>	Masai Mara			Laikipia
	Mara Camp <small>Mara North Conservancy</small>	Bush Camp <small>Olare Motorogi Conservancy</small>	Valley Camp <small>Naboisho Conservancy</small>	Laikipia Camp <small>OI Pejeta Conservancy</small>
<b>PEAK Season</b> 01 Aug - 31 Oct 17	US\$700	US\$790	US\$790	US\$700
<b>MID Season</b> 03 Jan - 28 Feb 17 01 Jul - 31 Jul 17 * 15 Dec 17 - 02 Jan 18	US\$590	US\$665	US\$665	US\$590
<b>GREEN Season</b> 01 Mar - 31 Mar 17 01 Jun - 30 Jun 17 01 Nov - 14 Dec 17	US\$550	US\$625	US\$625	US\$550
<b>** ALL CAMPS CLOSED 01 APRIL - 31 MAY **</b>				

### *Above rates include:*

*Airstrip transfers; full board accommodation including picnics; drinks; unlimited shared game-viewing drives, Night game drives – (Laikipia & Valley only), escorted bush walks, bush breakfasts (Valley only), conservancy fees \* 15-30 July only : add \$80 pp per booking for a reserve visit in Masai Mara , including a \$5 per night conservancy Trust contribution (Bush & Valley) and laundry.*

## Walking Wilderness

A unique 5 night package, run on an Exclusive basis, offering two nights at Kicheche Valley, a walk across the Naboisho conservancy to our mobile FLY Camp for one night, and the following day walk through Olare Motorogi Conservancy and into Kicheche Bush for two nights. Our rate includes a 50% reduction\* (not applicable on conservation fees), on our overnight rate for the FLY Camp night on this package only.

Rates per person excluding flights	
PEAK	US\$ 3,610
MID	US\$ 3,035
GREEN	US\$ 2,855

## Special Offers 2017

- **CONSERVANCY SAFARI** - combination of Laikipia + any Mara Camp **6 for 5 OFFER** valid throughout 2017. Free night is at Laikipia and Conservancy fee payable is \$95pp
- **Kicheche Valley HONEYMOON OFFER** - brides 50% off valid 2017 ( Jul-Sep 25% off)
- **CIRCUIT DISCOUNT 10% rate reduction** - for 6 nights or more using a minimum of any two properties

**NOTE:** Special Offers are not combinable & Conservancy fees are payable for any free nights.

**\* MARA CONSERVANCY FEES:** All conservancy fees are included.

From **01 August – 31 October** our charges cover **one visit to the National Reserve section** for every three night stay. Additional visits to the Reserve at this time or outside of the Peak Season are chargeable at the prevailing rate. Note there will be a sole-use charge applicable in the event not all vehicle occupants wish to make such additional visits to the Reserve.

Please note for **15-30 July departures** it is recommended to factor in a Reserve visit in the event the migration has arrived in the reserve section.

Our camps are in exceptional wildlife areas and there is no need to visit the reserve to view cheetah, lion, leopard, elephant, etc.

- ✓ **Single supplement** - only between 01 August and 31 October: \$135 per person per night. Outside Peak season groups will receive a single supplement waiver on one single tent only per group.
- ✓ **Child rates** -
  - **Young adults 12-17 years:** 75% of adult rate or 50% if four guests share a Quad tent.
  - **Children 3 - 11 years:** 50% of adult rate.
  - **Infants under 3:** free of Charge, however note that our camps are not very conducive to infants
  - **Family Tents/Quad Tents:** available at Mara, Valley and Laikipia camps.
  - **Young adults sharing with adults:** if to make 4 guests in a Quad, pay 50%.
  - **Mara Conservancy fees :** 50% of adult fees for all children/teens 17 years and below.
  - **Laikipia Conservancy fees :** 50% of adult fees for all children 11 years and below.
- ✓ **Sole-use of vehicle** - US\$320 per vehicle per day. Bookings of 4-6 guests will be guaranteed sole use at no surcharge. Families with children under 7 are required to take a sole use vehicle.
- ✓ **Minimum stay** - Two nights. Laikipia only - One night.
- ✓ **Tour Leaders/Guides** – \$170 per night for tour leader/guide accommodation including conservancy fees. Resident tour leaders \$120.
- ✓ **Fly-camping** - from any of our camps in Masai Mara. Single night supplement: US\$120 pp (min 2 pax).
- ✓ **Airstrip Transfers** - are included to and from our designated airstrips only as per below;  
Mara Camp : Mara North / Bush Camp : Olare Orok / Valley Camp : Ol Seki / Laikipia camp : Ol Pejeta\*

*\* If the scheduled services not operating into Ol Pejeta, then book Nanyuki airstrip.*

Extra charges will apply for arrivals and departures from alternative airstrips, please check applicable airstrips if flying direct to Mombasa or Malindi.

- ✓ **Late Departures** - guests departing in the afternoon are required to vacate their tent by 10am and a supplement of \$75pp will be payable
- ✓ **Non – package rates** - available in some camps subject to conditions, please contact us for details.
- ✓ **Inter-camp Transfers** - are complimentary between our Mara camps. Transfers to other camps are chargeable, please contact reservations for our transfer rates.

**Mara Transfers (per vehicle) :**

From/ To	Mara Camp		Bush Camp		Valley Camp	
Mara Camp	n/a		Foc	45m	Foc	1h45m
Bush Camp	Foc	1h	n/a		Foc	1h
Valley Camp	Foc	1h45m	Foc	1h	n/a	
Rekeru/ Naibor	\$200	2h	\$100	1h	\$200	2h
Salas Camp	\$300	3h	\$250	2h30m	\$300	3h
Governors Camps	\$150	1h15m	\$175	1h30m	\$225	2h15m
Talek Gate camps	\$150	1h30m	\$75	40m	\$150	1h30m
Mara Plains/Porini Lion/ Kempinski	\$100	1h	\$75	30m	\$150	1h30m
Mahali Mzuri/ Richards River	\$150	1h15m	\$100	45m	\$200	1h45m
Elephant Pepper	Foc	20m	\$150	1h15m	\$225	2h15m
Serian/ Karen Blixen/ Royal Mara/Neptune	\$100	45m	\$200	1h45m	\$250	2h30m
Naboisho Asilia	\$150	1h30m	\$100	45m	\$100	45m
Saruni	\$100	1h	\$200	2h	\$200	2h
Eagle View /Dorobo	\$150	1h30m	\$100	1h	\$75	30m
Porini Mara Ol K	\$250	2h30m	\$150	1h30m	\$75	30m
Sekenani Gate	\$250	2h30m	\$250	2h	\$100	45m

**Laikipia Transfers :**

From/ To	Lewa Camps		Meru Camps		Loisaba /Sabuk	
Kicheche Laikipia	\$300	2-3h	\$360	3-4h	\$390	3-4h

**Terms:**

- **Deposit** - A 20% non-refundable deposit is required upon booking. Full payment required a minimum of 45 days prior to clients' arrival.
- **Cancellation policy** -  
45+ days: Loss of deposit; 45-31 days: 50% cancellation charges; 30 days or less: 100% cancellation charge
- **Group Cancellation policy (3+ tents)** -  
90+ days: Loss of deposit; 90 -31 days: 50% cancellation charge; 30 days or less: 100% cancellation charge

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